



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Brand Name Delicatessen Concession(s)** at the Departure/Transit Lounge of Terminal 2.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. All products under the Delicatessen category may be considered, except for Liquor & Tobacco, Perfumes & Cosmetics items.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Brand Name Delicatessen Concession(s) at Departure/Transit Lounge, Terminal 2

File

Reference: CAG/000/CM/2024/T03

Concession

Category: Retail

Size of units:

Concession	Floor Area (sqm or thereabouts)
A	55 sqm
B	55 sqm
C	39 sqm

No. of

Concession(s): 3

Tenancy Period: The Tenancy Term shall be for a period of:

Concession	Tenancy Term
A	Three (3) years and six (6) months, commencing from 12 February 2025 to 11 August 2028
B	Three (3) years and six (6) months, commencing from 2 March 2025 to 1 September 2028
C	Three (3) years and six (6) months, commencing from 12 November 2024 to 11 May 2028

Option for New Term: No option for New Term

Publication Details

Direct Marketing Opening Date: 5 February 2024

Contact Person(s) for the Direct Marketing Exercise

Name: Ms. Zheng Ruoming **Designation:** Manager, Airside Planning & Leasing

Contact No.: +65 9816 6296 **E-mail:** zheng.ruoming@changiairport.com

Interested operators, please request for a copy of the leasing documents from Ms. Zheng Ruoming.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.