



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. (“CAG(S)”) would like to invite interested companies to participate in a Direct Marketing Exercise for the **Vending Machine Concession(s)** at the Departure/Transit Lounge of Terminal 1, Terminal 2 and Terminal 3.

We are looking for unique and exciting vending machines with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. All product categories may be considered, except for Liquor & Tobacco and Perfumes & Cosmetics.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Vending Machine Concession(s) at:

- Departure/Transit Lounge, Terminal 1
- Departure/Transit Lounge, Terminal 2
- Departure/Transit Lounge, Terminal 3

File

Reference: CAG/000/CM/2023/T47

Concession

Category: Vending Machine

Number of Vending Machines:

Category	Concession	Number of Vending Machines
Specialty Retail/Services (2 vending machines)	A	2
	B	2
	C	2
	D	2
F&B (3 vending machines)	E	3
	F	3
	G	3
	H	3
F&B (5 vending machines)	I	5

No. of

Concessions: 9

**Licence
Period:**

The Licence Term shall be for a period of Eleven (11) months, commencing from (i) the following start date(s) or (ii) such other date as may be notified by the Licensee to the Licensor, whichever is later of (i) or (ii).

Category	Concession	Earliest Licence Start Date
Specialty Retail/ Services (2 vending machines)	A	T3 (North) and T2 (South): 27 April 2024
	B	T2 (North): 1 May 2024 T3 (South): 9 December 2024
	C	T1 (East): 1 May 2024 T2 (South): 27 April 2024
	D	T1 (West) & T2 (North): 1 May 2024
F&B (3 vending machines)	E	T2 (South): 3 July 2024 T3 (North): 1 May 2024 T3 (South): 9 December 2024
	F	T1 (West & East): 1 May 2024 T2 (South): 3 July 2024
	G	T1 (East): 1 May 2024 T1 (West): 22 November 2024 T2 (South): 27 April 2024
	H	T1 (West): 22 November 2024 T2 (North) & T2 (South): 1 May 2024
F&B (5 vending machines)	I	T1 West: 22 November 2024 T1 (East): 1 May 2024 T2 (North): 1 May 2024 T2 (South): 27 April 2024 T3 (South): 9 December 2024

Option for

New Term: No option for New Term

Publication Details

Direct

Marketing

18 December 2023

Opening

Date:

Contact Person(s) for the Direct Marketing Exercise

Name: Mr. Marcus Lee

Designation: Senior Associate,
Airside Planning & Leasing

Contact No.: +65 6603 4973

E-mail: marcus.lee@changiairport.com

Interested operators, please request for a copy of the leasing documents from Mr. Marcus Lee.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person(s)** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.